



# Agents And Resellers Partner Program



[www.abpos.com](http://www.abpos.com)



# Find Your Best-Fit Partnership

Revolutionizing the payment industry. Join our team of professionals who are committed to providing the best technology and experience to our customers.



## ISO / Agent Office

Maximize the potential of our merchant portfolio with robust products and tools with dedicated relationship management support.



## Software Providers

Our partner's program is oriented and managed with complete transparency to ensure Allie's success. Software providers, whether you need a "plug and play" connector to a leading ERP, or CRM. custom e-commerce or EMV solution or a multi-faceted digital platform with complex processing and payout requirements, we've got it covered.





# Easier, Smarter, And More Efficient



## An All-In-One Platform

So they don't need to work with dozens of vendors to provide an excellent guest experience.



## Designed For Business

So they're getting cutting-edge technology that's built for their unique businesses.



## A Cloud-Based System

So they can manage the business and access reports from anywhere in real time.



## Hosted On Android Tablets

So they're getting cutting-edge technology that's built for their unique businesses.





# Partner Program Benefits



## Ongoing Revenue

Earn more revenue with our referral program. Tracking tools make compensation clear and measurable, capital lending, gift and loyalty solutions.



## 24/7 Support

We offer exceptional on-site customer service and technical support 24 hours a day, seven days a week in English and Spanish.





# Partner Program Benefits



[www.abpos.com](http://www.abpos.com)



## Marketing Materials

Our Partners also benefit from professionally designed marketing materials. We have developed an unparalleled sales program intended to differentiate you from competitors and help you succeed in the marketplace.

Our programs provide our sales partners with nothing less than the most effective sales tool in the industry's history. At the same time, you take advantage of impressive residuals, up-front commissions, and virtually non-existent attrition.



## Partner Portal

Our partners' program is oriented and managed with complete transparency, and this portal is essential to fulfilling this promise. The partner portal will allow you to keep track of your client's business data and performance around the clock and as a partner of AB, you will also benefit from one of the most lucrative compensation plans available.

Our flexible revenue-sharing program offers up to 75% splits and generous bonus programs provide an additional opportunity to increase your monthly income.



# Partner Program Benefits



[www.abpos.com](http://www.abpos.com)



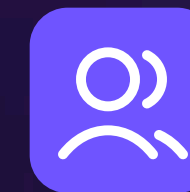
## EZ Capital Solutions

The AB , E-Z Capital solutions program, provides cash for businesses by leveraging an asset that you already have: your monthly Visa and MasterCard sales. The merchant cash advance from AB PROCESSING Capital Solutions is a business loan alternative that can help your business thrive and prosper.



## Loyalty Programs

AB Solutions Gift is a one-stop gift card solution for any size or type of business. Our two programs include Quick Program (pre-designed) and the Custom Card Program for merchants who want a customized design based on their brand. With A&B Gift, you choose the program that's right for you!



## Free POS Leads

Boost and complete your sales with our complimentary POS real-time interactive leads, we provide you with the appropriate and necessary tools to manage and interact with your assignments.



## Have Your Own Website

AB POS Solutions provides to our sales partners with a choice of professional website designs. These websites will benefit our sales partners with a valuable web presence in the industry, free of charge, and can be customized with your office's contact information.



# Bonuses That We Offer



[www.abpos.com](http://www.abpos.com)

Receive up to a  
**\$5,000**  
Signing Bonus.

Receive a  
**\$425**

bonus for each activated retail  
merchant and each activated  
account.

Receive an 8X bonus of up to

**\$2,000**

on more profitable  
accounts.



Receive

**\$500**

for 5 approved and  
installed MIDs.



# Schedule A

We provide you with three different options to choose from, you can also customize your own Schedule A that suits your preferences and needs.

PRICING TIERS
CATEGORIES
SPLIT
Minimum Monthly Commitment

BRONZE
Revenue Share
55%
3

SILVER
Revenue Share
70%
5

GOLDEN
Revenue Share
80%
10

Interchange
Visa/MC/AMEX Association Fees and other Charge
Debit/EBT Interchange Fee
Network/ Risk Fee
Risk Monitoring Fee (Basis Point on processing Volume)
Visa/MC/Disc/Amex/Debit/EBT Auth fee Preferred Network (vital)
Visa/MC/Disc/Amex/Debit/EBT Auth fee NonPreferred Network
Visa/MC/Disc/Amex/Debit/EBT Wireless Network
Visa/MC/Disc EOG/Transaction Fee (Item)
Amex System Processing Fee- Billed to the Merchant
Voice/ARU Auth
Auth Net per transaction( in addition to the regular Auth, only assessed after 250 trans/mth)

Buy Rate
N/A
N/A
0.02%
\$0.06
\$0.12
\$0.06
\$0.02
0.10%
\$0.55
\$0.05

Buy Rate
N/A
N/A
0.02%
\$0.05
\$0.11
\$0.05
\$0.01
0.10%
\$0.54
\$0.05

Buy Rate
60%
60%
0.02%
\$0.04
\$0.10
\$0.04
\$0.00
0.10%
\$0.53
\$0.05



PRICING TIERS	BRONZE	SILVER	GOLDEN
Monthly/Per Occurrence Fees	Buy Rate	Buy Rate	Buy Rate
Monthly Support Fee	\$0.00	\$0.00	\$0.00
Chargeback Fee	\$20.00	\$16.00	\$15.00
Retrieval Fee	\$15.00	\$12.00	\$11.00
ODA Change Fee (Cannot be Modified)	\$15.00	\$15.00	\$15.00
ACH Return Fee	\$7.00	\$6.00	\$5.00
Batch Close Fee	\$0.06	\$0.06	\$0.05
Wireless Monthly Access Fee (per terminal)	\$12.00	\$11.00	\$10.00
Wireless terminal Setup Fee (per terminal)	\$35.00	\$35.00	\$35.00
Annual Administration Fee (All Merchant Must be billed, \$49.99, \$59.99,\$79.99 or \$99.95	\$29.99	\$29.99	\$29.99
Monthly Account on file	\$7.00	\$6.00	\$5.00
PCI Non Validation Fee Billed Monthly (cannot be Markup)	\$9.95	\$9.95	\$9.95
PCI Compliance (Mandatory) Billed Q (18.80 comp/28.80 non comp)	N/A	N/A	N/A
Annual Fee (optional) (Over 89.99 Must receive approval from A&B)	\$0.00	\$0.00	\$0.00
Optional Fees/Programs /Services			
Merchant Saving Program(must Bill Merchant 12.95)	\$8.50	\$8.50	\$7.50
Application Fee (optional)	\$0.00	\$0.00	\$0.00
Monthly Minimum Fee	\$0.00	\$0.00	\$0.00
Early Termination Fee (Actual monies collected)	\$0.00	\$0.00	\$0.00
Gateways			
TXP Monthly Fee (per Account)	\$15.00	\$15.00	\$13.00
TXP Setup Fee (per Merchant)	\$35.00	\$30.00	\$25.00
ACH Per transaction Fee	\$0.10	\$0.10	\$0.10
ACH Return Item Fee	\$6.50	\$6.00	\$5.50



# Clients Program



Free Training



Free Hardware



Back Office



Free POS System



Tier Price



Transfreedom



Sub Accounts



Payments



Surcharge



Virtual Terminal



Interchange  
Pass-Through



Transit Multipass



Developer Toolkit